



THE MOST CUSTOMISABLE MODEL ON THE MARKET

Award-winning premium automated retail



UCC EUROPE

A RAPIDLY CHANGING MARKET

AUTOMATED RETAIL IS IN SOLID GROWTH



27,900

COFFEE TO GO MACHINES
IN THE UK

European Vending and Coffee associations: The Vending Market report 2022



2bn

HOT DRINK VENDS
ANNUALLY

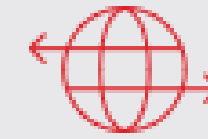
European Vending and Coffee associations: The Vending Market report 2022



+7%

CONSUMPTION GROWTH
IN 2021 VS 2020
IN COFFEE VENDS

European Vending and Coffee associations: The Vending Market report 2022



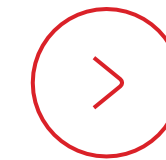
£570m

TOTAL REVENUE FROM
COFFEE TO GO
ANNUALLY

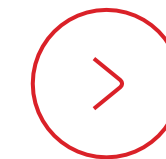
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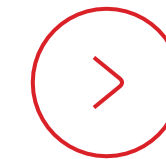
WHAT DO CONSUMERS WANT?



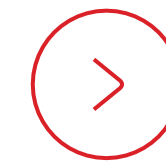
COFFEE ON THE GO



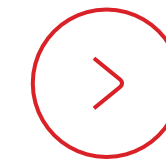
CONVENIENCE



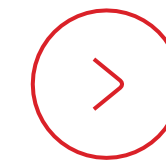
FAST DELIVERY



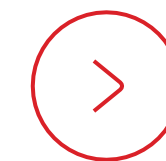
GREAT TASTE



CONSISTENT QUALITY



INTUITIVE EXPERIENCE



TOUCHLESS USE

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PREMIUM AUTOMATED RETAIL

The award winning, barista quality automated coffee machine. All the ease of a self-serve with the quality and taste of a barista made drink. Fast, reliable and fully customisable to your business.



BESTSELLING COFFEES

400+ cups per day prepared at industry leading speed



27" HD SCREEN

Disability configured user interface



360° AURA LIGHTING

Illuminated dispense area



ENERGY EFFICIENT

Quick auto-cleaning cycle
Reduced water usage

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KEY FEATURES AND BENEFITS

UNIQUELY FLEXIBLE, FUNCTIONAL
AND CUSTOMISABLE



FAST AND RELIABLE

Powered by the Black&White4



QUICK AND EASY TO USE

Slick consumer experience



CONTACTLESS PAYMENTS

For seamless transactions



SIMPLE MAINTENANCE

And servicing



HIGH STREET TESTED TECHNOLOGY

Trusted by the biggest brands



COFFEE CUSTOMISATION

Make your drink, your way



CUSTOMISABLE USER INTERFACE

Tailored for your operation



INTEGRATED SERVICE SUPPORT

An industry leading solution



FRESH BEANS, FRESH MILK

Barista quality coffee



TOUCHLESS OPERATION

Hygienic, covid-19 best practice



AUTO-STOCK MANAGEMENT

Linked to sales data*



FLEXIBLE PACKAGES

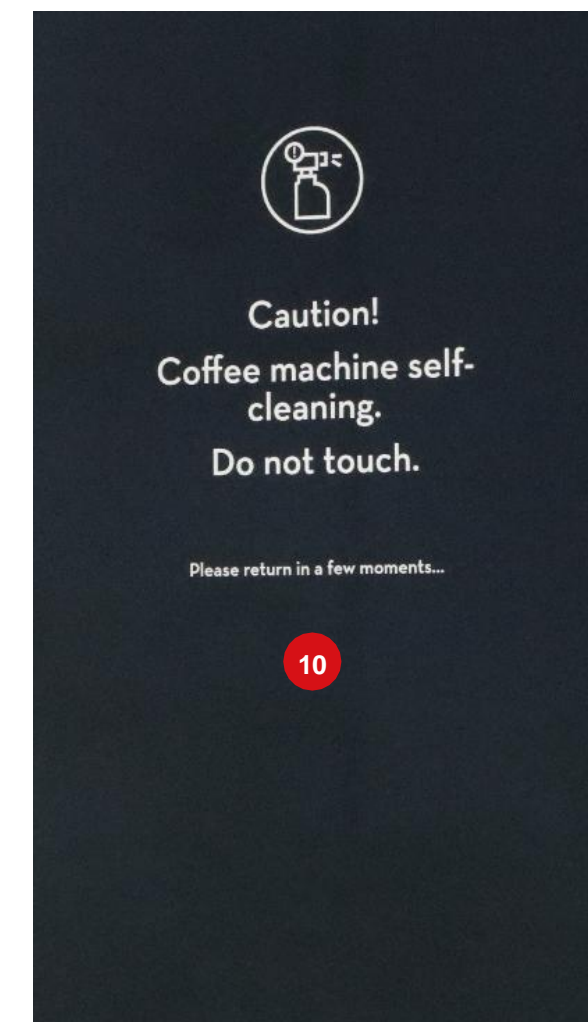
Competitive commercial options

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100% CUSTOMISABLE USER INTERFACE

INTUITIVE, INTELLIGENT SOFTWARE

- 1 WHITE LABEL TEMPLATE DESIGN
- 2 FULL COFFEE MENU
- 3 CLEAR USER INSTRUCTIONS AND 'REQUEST HELP' OPTION
- 4 USER JOURNEY OPTIMISATION -
CLICK MINIMISATION AND HABIT FORMATION
- 5 LANGUAGE / TRANSLATION OPTIONS
- 6 MEDIA SHOWCASING AND MARKETING
CAMPAIGN INTEGRATION
- 7 PROMOTIONAL VOUCHER / CODE
- 8 LOYALTY SCHEME COMPATIBLE
- 9 DISABILITY CONSIDERATION FOR WHEELCHAIR
- 10 OPERATOR NOTIFICATIONS
- 11 ALLERGEN INFORMATION CLEARLY DISPLAYED

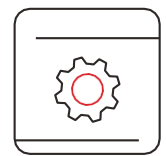


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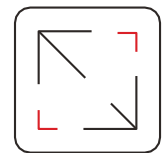
FLEXIBLE AND FUNCTIONAL

UNIQUELY FLEXIBLE, FUNCTIONAL AND CUSTOMISABLE

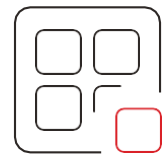
Design by **UCC**



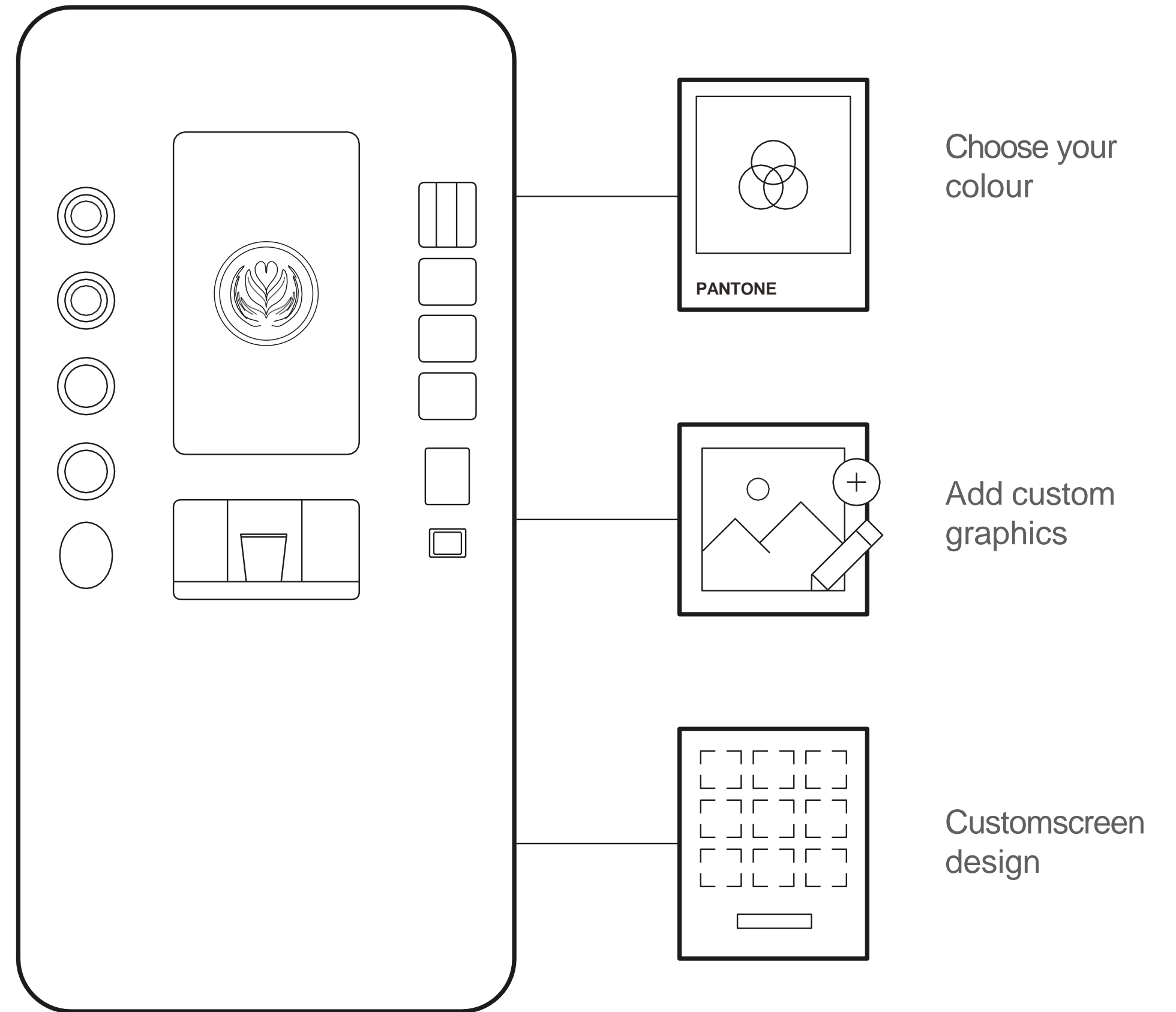
Future proofed software. Integrates with every payment method



Customisable User interface



Capability for bespoke software bolt-ons or modifications to meet your business needs*



* Subject to cost, timeline and minimum order quantities

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THE MOST CUSTOMISABLE MODEL ON THE MARKET

- > YOUR OWN PRIVATE BRAND
- > POPULAR HIGH STREET BRANDS
- > UCC BRANDS

UCC White Label & Brands

UCC GRANDE CAFE



THE MOST CUSTOMISABLE MODEL ON THE MARKET



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MAINTENANCE MADE EASY FOR OPTIMISED COFFEE AVAILABILITY

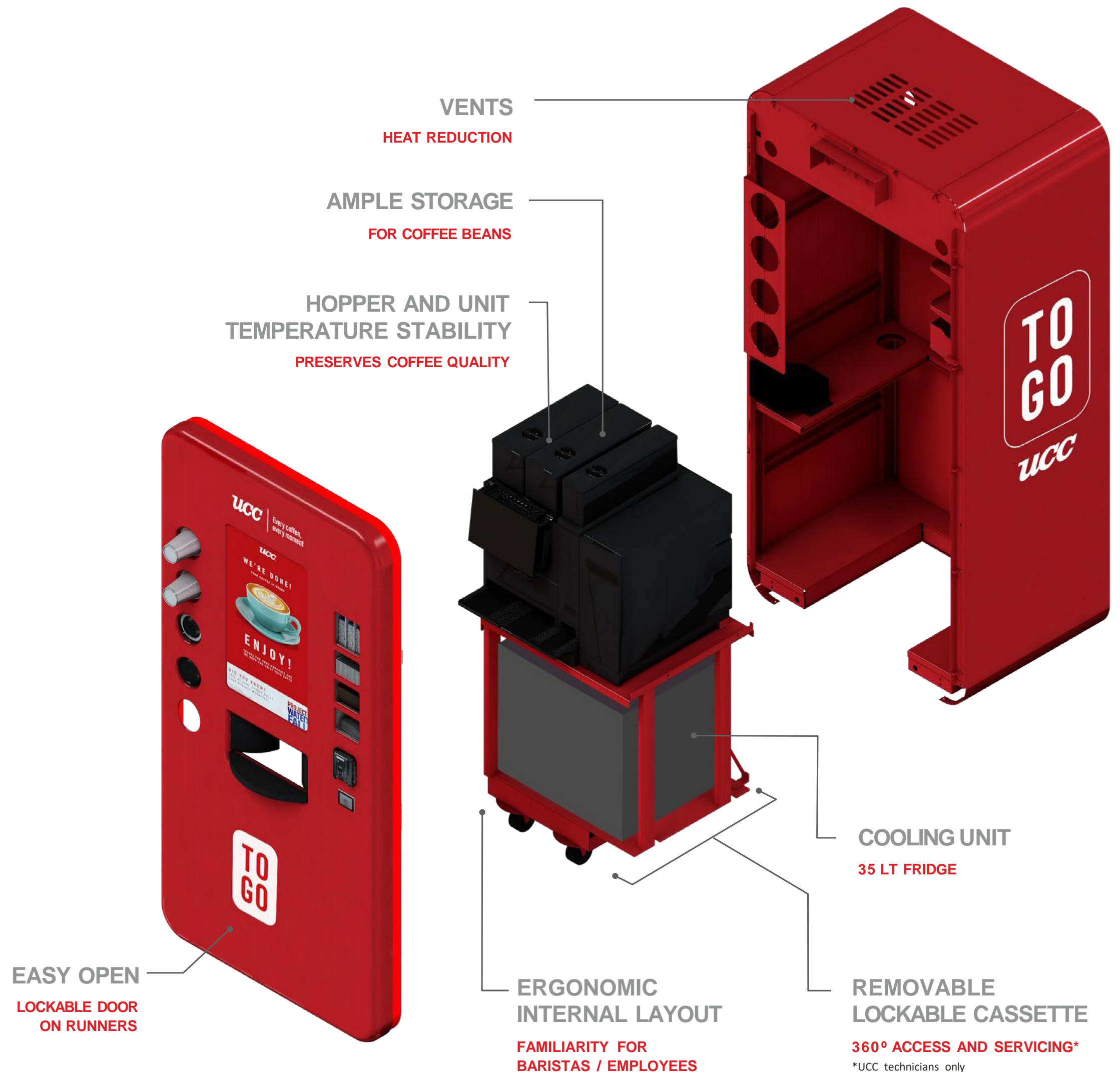


SIMPLE MAINTENANCE

TO GO's ease of use and 'fixability' for on-site teams significantly reduces downtime and the incidence of engineer call outs.

Supported by UCC's CoffeeWorks training, 'how to' videos and troubleshooting guides.

- > **EASY CLEAN DESIGN**
- > **FULLY MARKET COMPLIANCE TESTED**
- > **REDUCE MACHINE DOWNTIME**



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POWERED BY

thermoplan Black&White|4



THERMOSHOT

Intelligent shot quality, that monitors every extraction and self adjusts if required. With unrivalled extraction consistency, the Black&White 4 achieves a 96% consistency rate.



THERMOCONNECT

Two-way connectivity with push and pull technology, meaning – updates to settings and software can be made remotely and machine data and statistics viewed in real time. Managed by UCC's telemetry hub ensures proactive resolutions and increases coffee availability.



THERMOPROOF

Unrivalled temperature stability for consistent extraction and drink quality cup after cup.



THERMOCYCLE

Deliver exceptional coffee quicker than ever – thermocycle technology prepares drinks up to 20% faster.



MAINTENANCE MADE EASY

Instantly exchangeable modules making maintenance quicker, easier and more efficient with more machine uptime.



SUSTAINABLE DESIGN

For efficient delivery. 15% energy efficient. 78% less water used. 37% quicker auto clean cycles.



MAXIMUM CAPACITY

Serve 100s of coffees every day. Up to 28% potential capacity increase.



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SUPPORTED BY INDUSTRY LEADING SERVICE



**PROACTIVE PREVENTATIVE
MAINTENANCE**



**COMPREHENSIVE
MAINTENANCE PACKAGES**



**DEDICATED 360
SERVICE SUPPORT:**
cleaning + troubleshooting guides and videos
- phone fix availability - engineer callouts

91%

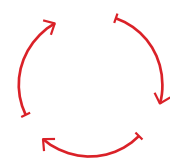
FIRST TIME FIX:
professionalism, skills and capability
across the whole team



**MANAGED TELEMETRY
PLATFORMS**



**COMPLETE ESTATE
UPGRADES AND UPDATES**



**COST TO SERVE +
LIFECYCLE MANAGEMENT**

99.5%

**COFFEE AVAILABILITY
FOCUSED**



COFFEE WORKS

Our unique approach helps deliver all key aspects of a successful coffee offer.

Developed to make consistency and maintaining coffee standards easy - single or multiple sites.

Fully comprehensive training and resources, tailored specifically to you and your business.

EXCLUSIVE TO UCC CUSTOMERS

INCLUDED AS STANDARD

- Install operational guidance
- Training & embedding brand standards
- Full support suite - 'how to' manuals, cleaning guides, troubleshooting videos

ADDITIONAL UPGRADES

- Coffee Excellence Check
- Site visits and audits
- Bespoke customer dashboard - quality standards, successes, areas for improvement, focus and retraining



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DASHBOARD ANALYSIS

We give you full visibility of coffee performance in your individual sites and across your entire estate.

Our dashboard analysis gives you access to data collected by our Coffee Excellence Checks. We present this back to you and work to either maintain or improve together.

ANALYSIS INCLUDES:

- > Month by month reporting
- > Top and bottom performance
- > Site and full estate data
- > Link to service statistics or coffee availability



COFFEE
WORKS

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COMPETITIVE COMMERCIAL OPTIONS



We'll work with you to understand the best financial package for your business requirements, developing the most profitable solution based on customer demographic, footfall and tariff, through either:

- > **OUTRIGHT PURCHASE**
- > **FIXED TERM LEASE RENTAL**
 - over three or five years
 - spread the cost to fund 'TO GO' as you earn profit
- > **FULL ROI IN UNDER 12 MONTHS***

* Subject to unit numbers, coffee volume, trading days, and package selection. 5 year depreciation assumed.



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ONBOARDING

ORDER TO INSTALL IN
12 WEEKS OR LESS

BUILD FROM SCRATCH
OR CHOOSE FROM
OUR RANGE OF
TEMPLATES



UCC

UNIT DESIGN

Choose from your own brand, UCC brands or white label.



CHASSIS BUILD CONSIDERATIONS

Cup sizes, waste management, lighting, fridge.



DESIGN USER INTERFACE (UI)

Screen imagery, video, drinks images, screensavers, animations, stock maintenance.



BUILD RECEIPTS

Branded option to communicate and provide details to the end customer. The default receipt will direct the customer to UCC



CARD READERS & ACQUIRING FORMS

Payment terminal- options and Linking your business to the Optomany payment portal



CONFIRM SETUP REQUIREMENTS

Water connection, waste requirements, power requirements, internet access, dimensions

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NEXT STEPS & QUESTIONS





THE TOTAL
COFFEE SOLUTION

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